CRM INTEGRATION

Powerful Integration Built to Extend Your Application

Convert Leads, Engage With Clients and Grow Your Revenue

Advantzware is integrated with Zoho CRM, a web-based CRM tool from Google.

Manage all of your remote sales employees with Zoho CRM as they are prospecting for new customers. Once a prospect becomes a customer, all of the customer and contact information flows into the customer file in Advantzware where many more CRM features are available for working with customers.

STREAMLINE BUSINESS PROCESSES TO BUILD LASTING CUSTOMER RELATIONSHIPS

Your business is in a state of constant evolution—an evolution that your software needs to be able to accommodate effortlessly. Zoho CRM lets you streamline complex business processes, drive and support your growth, and build strong relationships with your customers.

Looking to integrate with another CRM? The API module can be leveraged to integrate with other CRM technology. Ask your Advantzware representative for more information.

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